

# NEW JERSEY

## Pensionomics 2014:

*Measuring the Economic Impact of DB Pension Expenditures*

### Key Findings

Benefits paid by state and local pension plans support a significant amount of economic activity in the state of New Jersey.

Pension benefits received by retirees are spent in the local community. This spending ripples through the economy, as one person's spending becomes another person's income, creating a multiplier effect.

In 2012, expenditures stemming from state and local pensions supported...

- 96,763 jobs that paid \$5.5 billion in wages and salaries
- \$15.3 billion in total economic output
- \$2.4 billion in federal, state, and local tax revenues

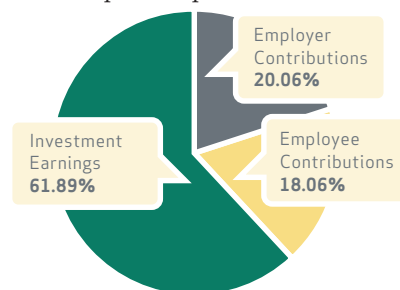
... in the state of New Jersey.

Each dollar paid out in pension benefits supported \$1.77 in total economic activity in New Jersey.

Each dollar "invested" by New Jersey taxpayers in these plans supported \$8.82 in total economic activity in the state.

### Overview

Expenditures made by retirees of state and local government provide a steady economic contribution to New Jersey communities and the state economy. In 2012, 285,311 residents of New Jersey received a total of \$8.5 billion in pension benefits from state and local pension plans.



The average pension benefit received was \$2,483 per month or \$29,791 per year. These modest benefits provide retired teachers, public safety personnel, and others who served the public during their working careers income to meet basic needs in retirement.

Between 1993 and 2012, 20.06% of New Jersey's pension fund receipts came from employer contributions, 18.06% from employee contributions, and 61.89% from investment earnings. Earnings on investments and employee contributions—not taxpayer contributions—have historically made up the bulk of pension fund receipts.

### Impact on Jobs and Incomes

Retiree expenditures stemming from state and local pension plan benefits supported 96,763 jobs in the state. The total income to state residents supported by pension expenditures was \$5.5 billion.

To put these employment impacts in perspective, in 2012 New Jersey's unemployment rate was 9.3%. The fact that DB pension expenditures supported 96,763 jobs is significant, as it represents 2.1 percentage points in New Jersey's labor force.

### Economic Impact

State and local pension funds in New Jersey and other states paid a total of \$8.5 billion in benefits to New Jersey residents in 2012. Retirees' expenditures from these benefits supported a total of \$15.3 billion in total economic output in the state, and \$9.5 billion in value added in the state.

\$7.5 billion in direct economic impacts were supported by retirees' initial expenditures. An additional \$4.2 billion in indirect impact resulted when these businesses purchased additional goods and services. \$3.6 billion in induced impacts occurred when workers employed by businesses as a result of the direct and indirect impacts made expenditures.

————— Total Economic Impact **\$15.3 billion** —————

**DIRECT  
IMPACT**  
\$7.5 billion

**INDIRECT  
IMPACT**  
\$4.2 billion

**INDUCED  
IMPACT**  
\$3.6 billion

## Economic Multipliers

### Taxpayer Contribution Factor\*



**\$1.00**

contributed by taxpayers to New Jersey pensions over 30 years



**\$8.82**  
total output

Each \$1 in taxpayer contributions to New Jersey's state and local pension plans supported \$8.82 in total output in the state. This reflects the fact that taxpayer contributions are a minor source of financing for retirement benefits—investment earnings and employee contributions finance the lion's share.

### Pension Benefit Multiplier



**\$1.00**

pension benefits paid to retirees in New Jersey



**\$1.77**  
total output

Each \$1 in state and local pension benefits paid to New Jersey residents ultimately supported \$1.77 in total output in the state. This "multiplier" incorporates the direct, indirect, and induced impacts of retiree spending, as it ripples through the state economy.

\*Caution should be used in interpreting these numbers. See the Technical Appendix of the full *Pensionomics* report for details.

## Impact on Tax Revenues

State and local pension payments made to New Jersey residents supported a total of \$2.4 billion in revenue to federal, state, and local governments. Taxes paid by retirees and beneficiaries directly out of pension payments totaled \$104 million. Taxes attributable to direct, indirect and induced impacts accounted for \$2.3 billion in tax revenue.

Federal Tax	\$1.4 billion
State/Local Tax	\$981.0 million
<b>Total</b>	<b>\$2.4 billion</b>

## Economic Impacts by Industry Sector

The economic impact of state and local pension benefits was broadly felt across various industry sectors in New Jersey. The ten industry sectors with the largest employment impacts are presented in the table below.

Industry	Employment Impact (# Jobs)	Labor Income Impact	Value Added Impact	Output Impact
Food Services and Drinking Places	8,472	\$214,352,223	\$284,179,647	\$495,013,061
Private Hospitals	4,978	\$371,173,886	\$414,442,258	\$703,742,326
Real Estate Establishments	4,932	\$69,629,135	\$743,685,788	\$881,482,714
Physicians, Dentists, and other Health Practitioners	4,623	\$429,491,132	\$444,985,505	\$633,202,383
Nursing and Residential Care Facilities	2,975	\$125,801,266	\$150,794,947	\$205,525,744
Wholesale Trade Businesses	2,901	\$290,069,510	\$493,348,910	\$702,135,103
Retail Stores - General Merchandise	2,702	\$77,169,775	\$121,938,954	\$152,636,174
Retail Stores - Food and Beverage	2,494	\$93,809,895	\$122,278,914	\$163,483,334
Securities, Commodity Contracts, and Investments	2,095	\$174,785,778	\$149,846,809	\$378,832,246
Employment Services	1,666	\$58,822,541	\$65,707,403	\$76,240,513

Industry totals include the first round of impacts from pension payments to state residents, and do not account for recaptured "leakage" to or from other states.