

Pensions & Investments

THE INTERNATIONAL NEWSPAPER OF MONEY MANAGEMENT

EBRI: Retirement savings gap stands at \$4.13 trillion

The Employee Benefit Research Institute published updated figures Tuesday examining the retirement savings gap. They note that the aggregate national retirement savings gap is currently \$4.13 trillion for all U.S. households, whose head of household is between 24 and 64 years old. Among those closest to retirement, deficits vary from \$19,304 for married couples to \$62,734 for single women.

Source: Pensions & Investments, February 17, 2015

An aerial photograph of a busy city intersection, overlaid with a semi-transparent green filter. The image shows multiple lanes of traffic, including cars and a bus, moving through the intersection. Tall skyscrapers are visible in the background, creating a dense urban landscape. The overall tone is professional and modern.

Choosing the Right Path

Institutional **Investor**

U.K.'s Pension NEST Is Off to a Promising Start!

You have to say this about the brits:
In the face of past failures and major
challenges in turning all of the nation's
employees into savers, the country
that kept calm and carried on during
World War II is making real progress

with its new auto-enrollment pensions
initiative. As policymakers and advocates
in the U.S. struggle to provide universal
retirement benefits, there are lessons to
be learned from our brethren
across the pond.

Source: Institutional Investor, June 5, 2015.

National Framework



**Auto-Enroll All
Private Sector
Workers Into
a DC Plan**



**Auto Escalation and
Default Investments**



**Tax Credits For
Small Employers**

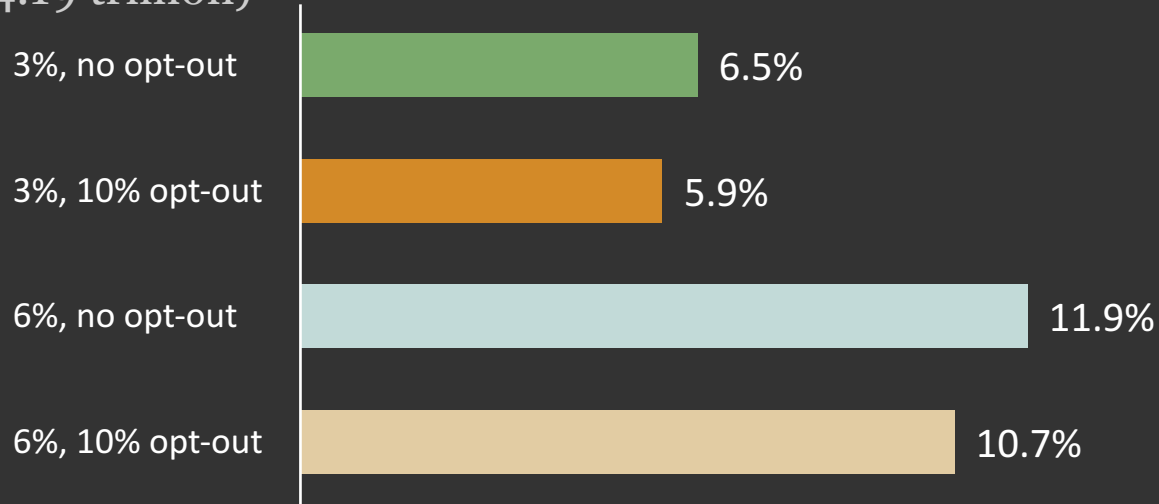


**Eliminate Barriers
To Open Multiple
Employer Plans**

How Does Our Plan Stack Up?

EBRI: Impact of Modifying Coverage – Auto IRAs

Reduction in Retirement Savings Shortfalls for Various Scenarios
(Baseline = \$4.19 trillion)



Source: EBRI.

- Retirement Savings Shortfalls (RSS) represent the present value (at age 65) of all simulated deficits in retirement for households where the head of household is 35–64.
- Assumptions for auto IRA scenario: All employers (regardless of size) are required to provide DB/DC or Auto IRA, no erosion from DC to Auto IRA, Husband's employer size is used to categorize employer size for married HH, 100% autocorrelation for employer size.
- For additional detail, see: VanDerhei, Jack, "Auto-IRAs: How Much Would They Increase the Probability of 'Successful' Retirements and Decrease Retirement Deficits? Preliminary Evidence from EBRI's Retirement Security Projection Model[®]", June 2015.

For illustrative purposes only.

EBRI: Impact of Modifying Coverage – SSGA Plan

Reduction in Retirement Savings Shortfalls for Various Scenarios
(Baseline = \$4.19 trillion)

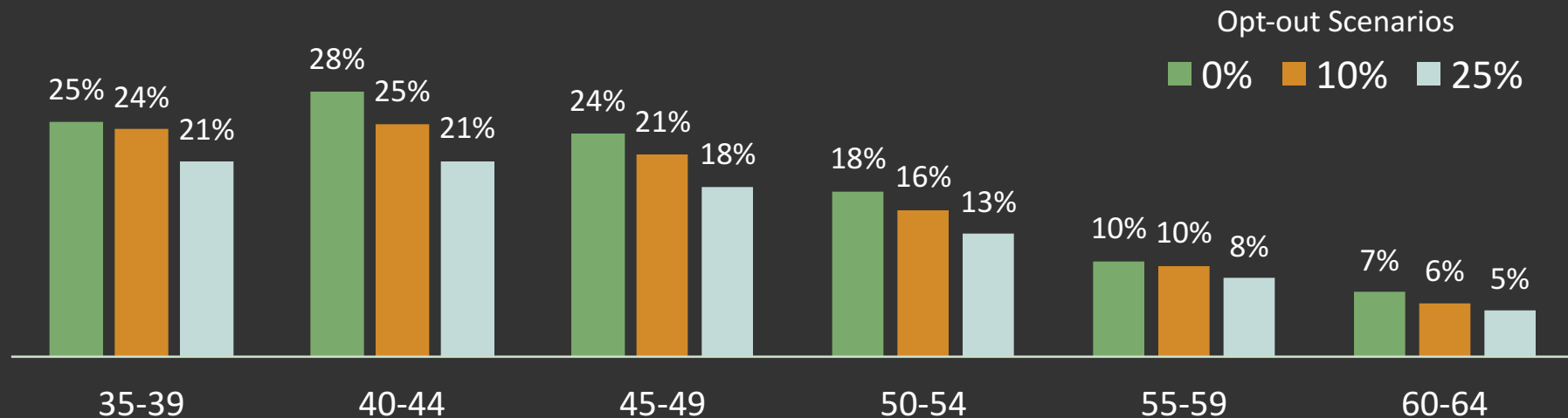


Source: EBRI Retirement Security Projection Model® Version 2590

- Retirement Savings Shortfalls (RSS) represent the present value (at age 65) of all simulated deficits in retirement for households where the head of household is 35–64.
- For additional detail, see: Jack VanDerhei, Retirement Savings Shortfalls: Evidence from EBRI's Retirement Security Projection Model®, February 2015. For illustrative purposes only.

EBRI: Impact of Modifying Coverage – SSGA Plan

Reduction in Retirement Savings Shortfalls for Various Scenarios by Age
(Baseline = \$4.19 trillion)



Source: EBRI Retirement Security Projection Model® Version 2590

- Retirement Savings Shortfalls (RSS) represent the present value (at age 65) of all simulated deficits in retirement for households where the head of household is 35–64.
- For additional detail, see: Jack VanDerhei, Retirement Savings Shortfalls: Evidence from EBRI's Retirement Security Projection Model®, February 2015. For illustrative purposes only.

Important Disclosures

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