



# Pensionomics 2021:

Measuring the Economic Impact of DB Pension Expenditures

### Overview

Expenditures made by retirees of state and local government provide a steady economic stimulus to California communities and the state economy. In 2018, 1,332,229 residents of California received a total of \$49.9 billion in pension benefits from state and local pension plans.



The average pension benefit received was \$3,123 per month or \$37,478 per year. These modest benefits provide retired teachers, public safety personnel, and others who served the public during their working careers income to meet basic needs in retirement.

Between 1993 and 2018, 23.98% of California's pension fund receipts came from employer contributions, 11.57% from employee contributions, and 64.44% from investment earnings.\* Earnings on investments and employee contributions—not taxpayer based contributions—have historically made up the bulk of pension fund receipts.

# **Key Findings**

Benefits paid by state and local pension plans support a significant amount of economic activity in the state of California.

Pension benefits received by retirees are spent in the local community. This spending ripples through the economy, as one person's spending becomes another person's income, creating a multiplier effect.

In 2018, expenditures stemming from state and local pensions supported...

- 395,520 jobs that paid \$25.4 billion in wages and salaries
- \$76.7 billion in total economic output
- \$15.1 billion in federal, state, and local tax revenues

... in the state of California.

Each dollar paid out in pension benefits supported \$1.54 in total economic activity in California.

Each dollar "invested" by California taxpayers in these pension plans supported \$6.40 in total economic activity in the state.

# Impact on Jobs and Incomes

Retiree expenditures stemming from state and local pension plan benefits supported 395,520 jobs in the state. The total income to state residents supported by pension expenditures was \$25.4 billion.

To put these employment impacts in perspective, in 2018 California's unemployment rate was 4.3%. The fact that DB pension expenditures supported 395,520 jobs is significant, as it represents 2.30 percentage points in California's labor force.

# **Economic Impact**

State and local pension funds in California and other states paid a total of \$49.9 billion in benefits to California residents in 2018. Retirees' expenditures from these benefits supported a total of \$76.7 billion in total economic output in the state, and \$47.3 billion in value added in the state.

\$36.3 billion in direct economic impacts were supported by retirees' initial expenditures. An additional \$21.3 billion in indirect impact resulted when these businesses purchased additional goods and services. \$19.1 billion in induced impacts occurred when workers employed by businesses as a result of the direct and indirect impacts made expenditures.

- Total Economic Impact **\$76.7 billion** –

DIRECT IMPACT \$36.3 billion INDIRECT IMPACT \$21.3 billion

INDUCED
IMPACT
\$19.1 billion

## **Economic Multipliers**







\$6.40 total output





Each \$1 in taxpayer contributions to California's state and local pension plans supported \$6.40 in total output in the state. This reflects the fact that taxpayer contributions are a minor source of financing for retirement benefits—investment earnings and employee contributions finance the lion's share.

#### **Pension Benefit Multiplier**



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\$1.00 pension benefits paid to retirees in California







Each \$1 in state and local pension benefits paid to California residents ultimately supported \$1.54 in total output in the state. This "multiplier" incorporates the direct, indirect, and induced impacts of retiree spending, as it ripples through the state economy.

### **Impact on Tax Revenues**

State and local pension payments made to California residents supported a total of \$15.1 billion in revenue to federal, state, and local governments. Taxes paid by retirees and beneficiaries directly out of pension payments totaled \$4.9 billion. Taxes attributable to direct, indirect, and induced impacts accounted for \$10.2 billion in tax revenue.

Federal Tax	\$7.0 billion	
State/Local Tax	\$8.1 billion	
Total	\$15.1 billion	

## **Economic Impacts by Industry Sector**

The economic impact of state and local pension benefits was broadly felt across various industry sectors in California. The ten industry sectors with the largest employment impacts are presented in the table below.

Industry	Employment Impact (# Jobs)	Labor Income Impact	Value Added Impact	Output Impact
Limited-service restaurants	21,486.20	\$611,174,337	\$972,549,724	\$1,875,579,561
Full-service restaurants	18,008.50	\$591,705,613	\$891,850,536	\$1,421,446,347
Hospitals	12,927.60	\$1,395,423,298	\$1,661,336,892	\$2,742,943,493
Offices of physicians	10,163.70	\$1,091,282,685	\$1,333,148,425	\$1,938,396,204
Individual and family services	9,898.10	\$228,671,330	\$224,526,274	\$359,818,096
Other real estate	9,267.20	\$497,741,418	\$1,345,687,554	\$2,431,011,613
Nursing and community care facilities	9,251.60	\$452,584,319	\$491,659,827	\$808,198,736
Retail - Food and beverage stores	8,742.80	\$389,068,681	\$554,169,082	\$806,665,118
Retail - General merchandise stores	8,473.80	\$305,510,808	\$489,853,565	\$721,179,187
All other food and drinking places	8,045.00	\$307,903,642	\$394,343,288	\$573,050,775

<sup>\*</sup>Caution should be used in interpreting these numbers. See the Technical Appendix of the full Pensionomics report for details.